## PELANGI PUBLISHING GROUP BHD.

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

## FOR THE QUARTER ENDED 31 MARCH 2012

(The figures have not been audited)

|  |  |  | YEAR TO DATE |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CURRENT |  |  |  |
|  | 3 months ended |  | 6 months ended |  |
|  | 31.3.2012 RM'000 | 31.3.2011 | 31.3.2012 | 31.3.2011 |
|  |  |  |  |  |
| Revenue | 18,110 | 13,150 | 43,991 | 34,506 |
| Cost of sales | $(9,233)$ | $(6,907)$ | $(26,823)$ | $(20,597)$ |
| Gross Profit | 8,877 | 6,243 | 17,168 | 13,909 |
| Other income | 166 | 1,295 | 293 | 1,471 |
| Administrative expenses | $(2,079)$ | $(1,879)$ | $(4,289)$ | $(3,769)$ |
| Selling and marketing expenses | $(2,869)$ | $(1,836)$ | $(3,644)$ | $(2,866)$ |
| Other expenses | (586) | (564) | $(1,146)$ | $(1,186)$ |
| Operating profit | 3,509 | 3,259 | 8,382 | 7,559 |
| Finance costs | (111) | (78) | (229) | (172) |
| Share of profit/(loss) of associates | 2 | (36) | (42) | (22) |
| Profit before tax | 3,400 | 3,145 | 8,111 | 7,365 |
| Income tax expenses | (967) | (462) | $(2,417)$ | $(1,765)$ |
| Profit for the period | 2,433 | 2,683 | 5,694 | 5,600 |
| Other comprehensive income : |  |  |  |  |
| Foreign currency translation | 43 | 45 | 111 | 28 |
| Total comprehensive income for the period | 2,476 | 2,728 | 5,805 | 5,628 |
| Profit attributable to: Owners of the Company Non-controlling interests | $\begin{array}{r} 2,457 \\ (24) \\ \hline \end{array}$ | $\begin{array}{r} 2,640 \\ \hline 43 \\ \hline \end{array}$ | $\begin{gathered} \mathbf{5 , 8 1 5} \\ (121) \\ \hline \end{gathered}$ | $\begin{gathered} 5,620 \\ (20) \\ \hline \end{gathered}$ |
|  | 2,433 | 2,683 | 5,694 | 5,600 |
| Total comprehensive income attributable to: Owners of the Company Non-controlling interests | $\begin{array}{r} 2,498 \\ (22) \\ \hline \end{array}$ | $\begin{array}{r} 2,679 \\ \quad 49 \\ \hline \end{array}$ | $\begin{gathered} 5,920 \\ (115) \\ \hline \end{gathered}$ | $\begin{array}{r} 5,642 \\ (14) \\ \hline \end{array}$ |
|  | 2,476 | 2,728 | 5,805 | 5,628 |
| Earning per share attributable to owners of the Company : |  |  |  |  |
| Basic (Sen) | 2.51 | 2.68 | 5.89 | 5.65 |
| Diluted (Sen) | 2.51 | 2.68 | 5.89 | 5.65 |

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 30 September 2011 and the accompanying notes attached to the Interim Financial Statements.

## PELANGI PUBLISHING GROUP BHD.

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2012

| (The figures have not been audited) | As at | As at |
| :---: | :---: | :---: |
|  | 31.3 .2012 | 30.9 .2011 |
|  | RM'000 | RM'000 |
|  |  | (Audited) |

## ASSETS

## Non-current assets

Property, plant and equipment
Investment properties
Investment in associates

| 32,827 | 33,671 |
| :---: | :---: |
| 1,953 | 1,953 |
| 41 | 86 |
| 27 | 27 |
| 2,312 | 2,476 |
| 37,160 | 38,213 |
| 23,917 | 28,337 |
| 19,417 | 14,098 |
| 977 | 2,708 |
| 643 | 687 |
| 2,449 | 1,671 |
| 26,427 | 18,334 |
| 73,830 | 65,835 |
| 110,990 | 104,048 |

EQUITY AND LIABILITIES
Current liabilities

| Short term borrowings | 1,588 | 1,598 |
| :---: | :---: | :---: |
| Trade Payables | 4,266 | 4,100 |
| Other Payables | 8,315 | 8,693 |
| Tax Payable | 2,282 | 176 |
| Dividend payable | 1,451 | - |
|  | 17,902 | 14,567 |
| Non current liabilities |  |  |
| Long term borrowings | 5,698 | 6,445 |
| Deferred tax liabilities | 1,605 | 1,605 |
|  | 7,303 | 8,050 |
| Total liabilities | 25,205 | 22,617 |
| Equity attributable to owners of the parent |  |  |
| Share capital | 50,000 | 50,000 |
| Treasury shares | $(1,408)$ | $(1,408)$ |
| Fair value reserve | 1 | 1 |
| Foreign exchange reserve | (27) | (132) |
| Retained earnings | 37,413 | 33,049 |
|  | 85,979 | 81,510 |
| Non-controlling interests | (194) | (79) |
| Total equity | 85,785 | 81,431 |
| TOTAL EQUITY AND LIABILITIES | 110,990 | 104,048 |
| Net assets per share attributable to owners of the parent (RM) | 0.8869 | 0.8419 |

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 30 September 2011 and the accompanying explanatory notes to the Interim Financial Statements.

PELANGI PUBLISHING GROUP BHD. (Company No. 593649-H)
PELANGI
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 MARCH 2012
(The figures have not been audited)

| Share Capital | Share Premium | Treasury <br> Shares | Foreign <br> Exchange <br> Reserve | Fair <br> Value <br> Adjustment Reserve | Retained Earnings | Total | Non - <br> Controlling Interests | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 | RM ' 000 |

At 1 October 2011
Total comprehensive income
Dividend

At 31 March 2012

| 50,000 | - | $(1,408)$ | $(132)$ | 1 | 33,049 | 81,510 | $(79)$ | 81,431 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | 105 | - | 5,815 | 5,920 | $(115)$ | 5,805 |
| - | - | - | - | - | $(1,451)$ | $(1,451)$ | - | $(1,451)$ |
| 50,000 | - | $(1,408)$ | $(27)$ | 1 | 37,413 | 85,979 | $(194)$ | 85,785 |


| At 1 October 2010 | 50,000 | - | (592) | (101) | - | 30,675 | 79,982 | 383 | 80,365 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total comprehensive income | - | - | - | 22 | - | 5,620 | 5,642 | (14) | 5,628 |
| Share buy back | - | - | (816) | - | - | - | (816) | - | (816) |
| Acquisition of NCI | - | - | - | - | - | - | - | (280) | (280) |
| Dividend | - | - | - | - | - | $(1,451)$ | $(1,451)$ | - | $(1,451)$ |
| At 31 March 2011 | 50,000 | - | $(1,408)$ | (79) | - | 34,844 | 83,357 | 89 | 83,446 |

The unaudited Condensed Consolidated Statement of Changes In Equity should be read in conjunction with the audited financial statements for the year ended 30 September 2011 and the Notes to the Interim Financial Statements.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE QUARTER ENDED 31 MARCH 2012
(The figures have not been audited)

|  | 6 months ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { 31.3.2012 } \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} \text { 31.3.2011 } \\ \text { RM'000 } \end{gathered}$ |
| Cash flows from operating activities |  |  |
| Profit before tax | 8,111 | 7,365 |
| Adjustments for non-cash items | 1,272 | 104 |
| Operating profit before working capital changes | 9,383 | 7,469 |
| Net change in current assets | 863 | $(5,139)$ |
| Net change in current liabilities | (212) | 2,620 |
| Cash generated from operations | 10,034 | 4,950 |
| Tax paid | (933) | (602) |
| Interest paid | (229) | (171) |
| Net cash generated from operating activities | 8,872 | 4,177 |
| Cash flows from investing activities |  |  |
| Interest received | 150 | 164 |
| Purchase of plant and equipment | (302) | $(4,798)$ |
| Proceeds from disposal of plant and equipment | 59 | 470 |
| Acquisition of non-controlling interests | - | (250) |
| Gain on acquisition of NCI | - | (31) |
| Net cash used in investing activities | (93) | $(4,445)$ |
| Cash flows from financing activities |  |  |
| Repayment of obligation under finance leases | (281) | (348) |
| Repayment of term loans | (518) | (495) |
| Purchase of treasury shares | - | (815) |
| Net cash used in financing activities | (799) | $(1,658)$ |
| Net increase/(decrease) in cash and cash equivalents | 7,980 | $(1,926)$ |
| Effect of exchange rate changes | 121 | 46 |
| Cash and cash equivalents at beginning of period | 18,326 | 22,912 |
| Cash and cash equivalents at end of period | 26,427 | 21,032 |

Carsth amd carsth equivivallents ait the emd of the period comprise the followings:

|  | 6 months ended |  |
| :--- | ---: | :---: |
|  | 31.3.2012 | 31.3.2011 |
|  | RM'000 | RM'000 |
|  |  |  |
| Cash on hand and at banks | 10,197 | 10,913 |
| Fixed deposits | 16,230 | 10,119 |
|  | 26,427 | 21,032 |

The unaudited Condensed Consolidated Statement of Cash Flow should be read in conjunction with the audited financial statements for the year ended 30 September 2011 and the Notes to the Interim Financial Statements.

## PELANGI PUBLISHING GROUP BHD. (Company No. 593649-H)

## A: EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD 134

## 1. Basis of preparation

The interim financial statements have been prepared under historical cost convention.

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134 : Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30 September 2011.

These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of Pelangi Publishing Group Bhd. ("PPGB" or "Company") and its subsidiary companies (hereinafter referred to as the "Group") since the financial year ended 30 September 2011.

## 2. Changes on accounting policies

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 30 September 2011, except for the adoption of the following new Financial Reporting Standards ("FRSs"), Amendments to FRSs, and Issues Committee ("IC") interpretations that are effective for the financial period beginning on or after 1 January 2011 and 1 July 2011:

Effective for financial periods beginning on or after 1 January 2011:

Amendments to FRS 1
Amendments to FRS 7
Amendments to FRS 1
Amendments to FRS 2
IC Interpretation 4
IC Interpretation 18

Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters Improving Disclosures about Financial Instruments Improvements to FRSs (2010) Additional Exemptions for First-time Adopters Group Cash-settled Share-based Payment Transactions Determining whether an Arrangement contains a Lease Transfers of Assets from Customers

## Effective for financial periods beginning on or after 1 July 2011:

Amendments IC Interpretation 14 Prepayments of a Minimum Funding Requirement<br>IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

The adoption of the abovementioned FRSs, Amendments to FRSs and Interpretations will have no material impact on the interim financial statements of the Group.

## Malaysian Financial Reporting Standards (MFRS Framework)

On 19 November 2011, the Malaysian Accounting Standards Board (MASB) issued a new MASB approved accounting framework, the Malaysian Financial Reporting Standards (MFRS Framework).

The Group will be required to prepare financial statements using the MFRS Framework in its first MFRS financial statements for the year ending 30 September 2013.

The Directors are of the opinion that the financial performance and financial position on the interim financial statements of the Group for the period ended 31 March 2012 would not be significantly different if prepared under the MFRS Framework.

## 3. Auditors' report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 30 September 2011 was not subject to qualification.
4. Comments about seasonal or cyclical factors

The Group is basically involved in the production and distribution of books. In relation to our academic books, school terms will have impact on revenue and margin.

The bulk of turnover of the Group will come from 4th quarter of the calendar year (1st quarter of our financial year) before school term reopens. The turnover cycle will drop in the 1st and 2nd quarter of the following calendar year (2nd and 3rd quarter of our financial year). These are periods of heavy returns.

The 3rd quarter of the calendar year (4th quarter of our financial year) is the period of heavy production and promotion. However, the turnover starts picking up towards the end of the 3rd quarter and the momentum is well carried forward to the 4th quarter of the calendar year (1st quarter of our financial year) before school term reopens.

## 5. Unusual items due to their nature, size and incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows of the Group for the current quarter under review.

## 6. Changes in estimates

There were no changes to the estimates that have a material effect in the current quarter under review.
7. Debts and equity securities

Treasury Shares
The Company has not repurchased any ordinary shares from the open market during the current quarter ended 31 March 2012.
As at 31 March 2012, a total of $3,271,100$ ordinary shares of RM0.50 each are held as treasury shares by the Company. These treasury shares are held at a total carrying amount of RM1,407,602.

The buy back transactions were financed by internally generated funds. The shares purchased are held as treasury shares in accordance with Section 67A of the Companies Act 1965. None of the treasury shares held are resold or cancelled during the period ended 31 March 2012.

Other than as mentioned above, there are no issuance, cancellation, repurchase, resale or repayment of debts and equity securities for the current quarter.
8. Dividends

No dividend has been paid, proposed or declared during the quarter under review.
9. Segmental information

| Quarter ended |  | Financial period ended |  |
| :---: | ---: | :---: | ---: |
| 31.3.2012 | 31.3 .2011 | 31.3 .2012 | 31.3 .2011 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Segment Revenue
Revenue
Publishing

| 16,241 | 11,820 | 37,896 | 30,070 |
| :---: | :---: | :---: | :---: |
| 3,590 | 3,336 | 8,907 | 7,254 |
| 165 | 649 | 427 | 880 |
| 287 | 5,608 | 601 | 5,882 |
| 20,283 | 21,413 | 47,831 | 44,086 |
| $(2,173)$ | $(8,263)$ | $(3,840)$ | $(9,580)$ |
| 18,110 | 13,150 | 43,991 | 34,506 |
| 3,400 | 2,321 | 8,052 | 6,310 |
| 123 | 779 | 578 | 1,170 |
| (117) | 75 | (314) | (91) |
| 102 | 83 | 66 | 170 |
| 3,508 | 3,258 | 8,382 | 7,559 |

10. Valuation of property, plant and equipment

There were no revaluation of property, plant and equipment during the quarter under review.
11. Subsequent events

There is no material subsequent event from the end of the period to 22 May 2012.
12. Change in the composition of the Group

There were no major changes in the composition of the Group during the current quarter under review.
13. Changes in contingent liabilities or contingent assets

There were no material changes in contingent liabilities or contingent assets since the last annual balance sheet as at 30 September 2011.
14. Capital commitments

There were no capital commitments for the purchase of property, plant and equipment for the quarter ended 31 March 2012.

## 15. Significant related party transactions

The following are significant related party transactions:

| The following are significant related party transactions | Quarter ended |  | Financial period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.3.2012 RM'000 | $\begin{array}{r} 31.3 .2011 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 31.3.2012 } \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 31.3 .2011 \\ \text { RM'000 } \end{array}$ |
| Purchase of production papers | 1,591 | 4,372 | 5,499 | 6,884 |
| Rental expense | 14 | 14 | 29 | 29 |

## 16. Performance review (YTD Q2 2012 vs YTD Q2 2011)

The Group reported a consolidated turnover of RM44.0 million for the current period ended 31 March 2012 as compared to RM34.5 million for the comparative period ended 31 March 2011. The consolidated turnover showed an increase of RM9.5 million or an improvement of $27.5 \%$ for the period under review.

The Group reported a profit after tax of RM5.7 million for the current period ended 31 March 2012 as compared to RM5.6 million for the comparative period ended 31 March 2011. The consolidated profit after tax for the period under review showed an increase of RM100,000.

The increase in profit after tax of the Group in the current period is mainly due to the increase in the profit generated by the Publishing Segment and partly contributed by the Printing Segment.

## Publishing Segment

During the current period, the Publishing Segment generated a turnover of RM37.9 million as compared to RM30.1 million for the comparative period ended 31 March 2011. With a higher turnover, the Publishing Segment recorded a bottom line results of RM8.1 million in the current period as compared to RM6.3 million in the comparative period, showing an improvement of RM1.8 million in its bottom line results.

The improvement in the performance of Publishing Segment is translated as a result of higher volume of delivery of text books in this reporting period.

## Printing Segment

With a higher amount of printing orders placed by both internal parties and external customers, the Printing Segment managed to gauge a higher revenue by enforcing a greater amount of printing work during this current period. The Printing Segment generated a total revenue of RM8.9 million in the current period as compared to a total revenue of RM7.3 million for the comparative period ended 31 March 2011.

The bottom line results of RM1.17 million as recorded by the printing segment in the comparative period ended 31 March 2011 is made up of RM170,000 generated from the printing operations and the remaining portion of RM1 million is derived from the disposal of property units.

Excluding the profit derived from non printing operations, the Printing Segment shows an improvement of RM408,000 in its bottom line results. The Printing Segment generated a bottom line results of RM578,000 for the current period ended 31 March 2012 comparing to RM170,000 generated during the comparative period.

## Education Segment

The Education Segment remains as a minor segment within the Group, a component that still yields no profit since its inception. The Education Segment recorded a loss of RM314,000 based on its total revenue of RM427,000 generated during the current period.

However to the Group, the conduct of the Education Segment, to a certain extent plays a role to compliment the Publishing Segment in promoting a greater brand name and publishing of books to the awareness of the public.

## 17. Comparison with preceding quarter results (Q2 2012 vs Q1 2012)

The Group reported a profit before tax of RM3.4 million for the current quarter ended 31 March 2012 as compared to the profit before tax of RM4.7 million generated in the preceding quarter ended 31 December 2011. The lower profit generated during this current quarter is in line with the business trend and annual cyclical order as explained in Note 4.
18. Commentary of prospects

The Group will continue to look for opportunities to maintain its competitive advantage against other market players by penetrating new market and pursuing the development and registration of new products for both local and overseas market. The Group will remain focused in managing its operating costs effectively.

The Board expects the Group's performance to be satisfactory for the financial year ending 30 September 2012.

## 19. Profit forecast \& profit guarantee

The Group has not issued any profit forecast or profit guarantee during the current quarter under review.
20. Taxation

|  | Quarter ended |  | Financial period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31.3 .2012 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 31.3.2011 } \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 31.3 .2012 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 31.3.2011 } \\ \text { RM'000 } \end{array}$ |
| Income tax: |  |  |  |  |
| Malaysian | (907) | (463) | $(2,261)$ | $(1,969)$ |
| Overseas | - | - | - | - |
| Deferred tax: |  |  |  |  |
| Malaysian | (60) | 1 | (156) | 204 |
| Overseas | - | - | - | - |
| Total | (967) | (462) | $(2,417)$ | $(1,765)$ |

The effective tax rate of the Group for the financial period is higher than the statutory tax rate principally due to certain nonqualified expenses incurred during the period which are not deductible for tax purposes.

## 21. Corporate proposals

There were no corporate proposals announced or not completed as at the date of this report.

## 22. Borrowings and debt securities



All borrowings are denominated in Ringgit Malaysia.

## 23. Changes in material litigation

As at the date of this report, there are no material litigations that have material effect to the Group as at 22 May 2012.

## 24. Earnings per share

a) Basic

The basic earnings per share for the quarter and cumulative period to date are computed as follows:

|  | Quarter ended |  | Financial period ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.3.2012 | 31.3.2011 | 31.3.2012 | 31.3.2011 |
| Net profit for the year (RM'000) | 2,457 | 2,640 | 5,815 | 5,620 |
| Weighted average number of ordinary shares in issue ('000) | 97,807 | 98,582 | 98,744 | 99,393 |
| Earnings Per Share (sen) | 2.51 | 2.68 | 5.89 | 5.65 |

## b) Diluted

The diluted earnings per share is the same as the basic earnings per share, as there are no potential dilutive ordinary shares outstanding at reporting date.
25. Notes to the condensed consolidated statement of comprehensive income

The following amount have been (credited)/charged in arriving at profit before tax:

|  | Current <br> Quarter | Cumulative <br> Quarter <br> 31.3.2012 |
| :--- | ---: | ---: |
|  | RM'000 |  |
| RM'000 |  |  |$|$

26. Realised and unrealised profit / losses

The retained earnings as at reporting date are analysed as follows :

|  | $\begin{gathered} \text { As at } \\ \text { 31.3.2012 } \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31.3.2011 } \\ \text { RM'000 } \end{gathered}$ |
| :---: | :---: | :---: |
| Holding Company \& its Subsidiaries |  |  |
| Realised | 62,458 | 59,826 |
| Unrealised | 707 | 280 |
|  | 63,165 | 60,106 |
| Associated Companies |  |  |
| Realised | (329) | (242) |
| Unrealised | - | - |
|  | 62,836 | 59,864 |
| Consolidation adjustments | $(25,423)$ | $(25,020)$ |
|  | 37,413 | 34,844 |

## 27. Authorisation for issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 28 May 2012.

